

OUTPATIENT DIALYSIS SERVICES PAYMENT SYSTEM

payment**basics**

Revised:
October 2009

Individuals with end-stage renal disease (ESRD)—irreversible loss of kidney function—require either dialysis or kidney transplantation to survive. In 1972, the Social Security Act extended all Medicare Part A and Part B benefits to individuals with ESRD who are entitled to receive Social Security benefits. This entitlement is nearly universal, covering more than 90 percent of all people with ESRD in the United States. Total Part A and Part B Medicare spending for these beneficiaries has exceeded original spending projections—reaching an estimated \$21 billion in 2007—primarily because of unanticipated growth in the ESRD population. The nearly 450,000 enrolled ESRD beneficiaries in 2007 accounted for about 1 percent of total Medicare enrollment. By contrast, ESRD beneficiaries accounted for only 0.1 percent of enrollment in 1974. This enrollment growth reflects population aging, increased prevalence of diabetes—a major risk factor for ESRD—and improvements in clinical knowledge and techniques that have enabled successful treatment of older patients and those with coexisting illnesses who might not have been treated 30 years ago.

Because of the scarcity of kidneys available for transplantation, most beneficiaries with ESRD (70 percent) receive maintenance dialysis. Medicare spending for outpatient dialysis and injectable drugs administered during dialysis was about \$8.6 billion in 2007 and is a predominant share of revenues for dialysis facilities. Medicare pays dialysis facilities a predetermined payment for each dialysis treatment they furnish, using a payment system first implemented in 1983. The prospective payment—called the composite rate—is intended to cover the bundle of services, tests, certain drugs, and supplies routinely required for dialysis treatment and is adjusted to

account for differences in case mix and local input prices.

Technological advances have changed the provision of dialysis care since the composite rate was established. Consequently, the composite rate currently excludes several injectable drugs—such as erythropoietin, vitamin D, and iron—that have diffused widely into medical practice over the past decade. Providers are paid separately for these services, and in 2007, drugs comprised about 33 percent of facilities' Medicare payments. Beneficiaries pay a 20 percent copayment for both composite rate services and separately billable drugs.

Defining the care that Medicare buys

Medicare covers two methods of dialysis—hemodialysis and peritoneal dialysis. In hemodialysis, a patient's blood is cycled through a dialysis machine, which filters out body waste. About 90 percent of all dialysis patients undergo hemodialysis three times per week in dialysis facilities. Peritoneal dialysis uses the membrane lining or the peritoneal cavity to filter excess waste products, which are then drained from the abdomen. Patients undergo peritoneal dialysis five to seven times per week in their homes.

The unit of payment is the dialysis treatment. Although different equipment, supplies, and labor are needed for hemodialysis and peritoneal dialysis, the current system does not differentiate payment based on dialysis method.

Providers separately bill Medicare for certain injectable medications, including erythropoietin and vitamin D analogs, and laboratory tests that are not included in the composite rate bundle.

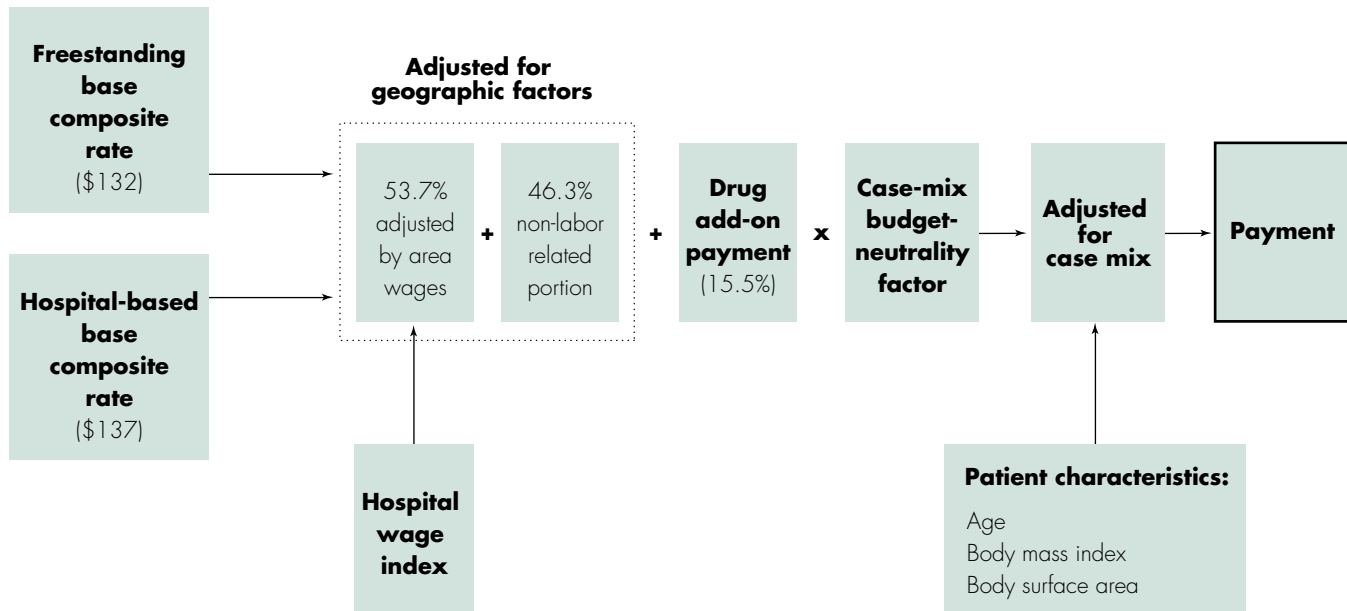
For dialysis drugs, Medicare pays freestanding and hospital-based providers

*This document does not
reflect proposed legislation
or regulatory actions.*

MEDPAC

601 New Jersey Ave., NW
Suite 9000
Washington, DC 20001
ph: 202-220-3700
fax: 202-220-3759
www.medpac.gov

Figure 1 Dialysis prospective payment system in 2009



Note: Dialysis facilities are paid separately for furnishing certain injectable drugs. In 2007, these payments accounted for about 33% of all payments to dialysis facilities. In addition, providers furnishing laboratory tests outside the composite rate bundle are paid separately according to the laboratory fee schedule.

using average sales price. This method uses prices that manufacturers report to CMS every quarter. CMS set the 2008 rates for these drugs at average sales price (ASP) plus 6 percent.

Finally, providers furnishing laboratory services outside the composite rate bundle are paid according to the laboratory fee schedule.

Setting the composite rate

The composite rate is intended to cover all operating and capital costs that efficient providers would incur in furnishing dialysis treatment episodes in dialysis facilities or in patients' homes. The base payment rate is \$133.81 for freestanding facilities and for hospital-based facilities in 2009 (Figure 1). Medicare caps its payments to facilities at an amount equal to three dialysis sessions per week, although home dialysis may be given more frequently.

An add-on payment supplements the composite rate. It represents some of the profits previously associated with payments for separately billable drugs. For 2009, the add-on payment is 15.2 percent of the composite rate for both hospital-based and freestanding facilities.

CMS adjusts the composite rate and the add-on payment for case mix using the following measures:

- age (<18, 18–44, 45–59, 60–69, 70–79, ≥80 years), and
- two body measurement variables—body surface area and body mass index.

CMS does not apply the body measurement variables when calculating payment for patients under 18.

CMS also adjusts the composite rate for differences in local input prices by using the Office of Management and Budget's Core-Based Statistical Areas. The agency

uses the acute care hospital wage and employment data for fiscal year 2005 to calculate the ESRD wage indexes in 2009. The labor-related portion of the composite rate is 53.7 percent for both provider types.

Changes to the outpatient dialysis payment system

The Medicare Improvements for Patients and Providers Act of 2008 (MIPPA) refines and modernizes Medicare's payment policies for outpatient dialysis. The new law modifies the current dialysis payment method by updating the prospective payment rate called the composite rate by 1 percent in 2009 and in 2010. In addition, beginning in 2009, it equalizes the base composite rate payment for hospital-based and freestanding facilities.

The new law modernizes the payment method by broadening the payment bundle and implementing a pay-for-performance program. Beginning in 2011, the Secretary will implement a bundled payment system that includes:

- services included in the composite rate as of 2010;
- injectable biologicals used to treat anemia—erythropoiesis stimulating agents—and any oral form of such agents;
- other injectable medications that are furnished to ESRD beneficiaries and paid for separately under Part B, and any oral equivalent to such medications; and
- laboratory tests and other items and services furnished to beneficiaries for the treatment of ESRD.

Total Medicare payments for dialysis services under the modernized payment system will be reduced by 2 percent both during the four-year phase-in period and after the bundled payment system is fully implemented. Facilities will have the opportunity to opt out of the phase-in and be paid under the new bundled system immediately (in 2011).

The bundled payment rate will include adjustments for patient case mix (e.g., patient weight, body mass index, comorbidities, and other patient characteristics), high-cost patients, and low-volume facilities. In addition, the Secretary can include adjustments for geographic factors, pediatric facilities, and for facilities located in rural areas.

The new law also creates a quality incentive payment program. Quality measures will include anemia management, dialysis adequacy, patient satisfaction, iron management, bone mineral metabolism, and vascular access. Beginning in 2012, the bundled payment rate will be reduced by up to 2 percent for facilities that do not achieve or make progress toward specified quality measures. Facility-level scores will be publicly reported on-line and posted within dialysis facilities.

Finally, the Act creates a statutory annual update starting in 2012. The Secretary will annually update the bundled payment rate by the ESRD market basket—a measure that estimates the cost of furnishing care—minus 1 percentage point. ■

